

Ashby C. Simmons, AJP (GIA)
GIA Diamonds Graduate
GIA Colored Stones Graduate
Accredited Jewelry Professional, AJP (GIA)

6313 Briarwood Rd. Columbia, SC 29206 803.622.3189
email: simplyguinness@gmail.com

Objective:

- To shift the focus of my career into that of a political environment. I wish to use my skills in public relations and leadership in such a way that I can become a part of local and state politics.

Summary of Qualifications:

- Experienced as a procurement buyer, handled multi-million dollar accounts: payable and receivable.
- Strong work ethic, very punctual and reliable with an emphasis on attention to detailed work.
- Detailed understanding and management of complex supplier chain networks, and translating that into bottom line sales and profit.
- The ability to engage and identify the needs of the company and clients, making critical decisions as necessary.
- Having the ability to relate to a wide client base through many and varied interests.
- Long history of high end sales relationships and top performing status across multiple companies.

Professional Accomplishments:

- Consistently demonstrated top producer status in both gross profit and sales volume.
- Led the repair department of a multi-million dollar company from losing revenue and under performing to exceeding gross profit and volume within 1 fiscal year and continued appreciable year over year gains thereafter.
- Developed, coordinated and implemented product and sales training for everything from newly hired employees to seasoned sales veterans.
- Consistently achieved and exceeded production and merit based company goals and attained company bonuses and promotions

Work History:

- ***Carolina Fine Jewelry***, Sales – February 2015 – Present. Columbia, SC
- ***Moretti's Fine Jewelry***, Sales – March 2012 to January 2015. San Antonio, TX
- ***Lee Michaels Fine Jewelry***, Asst. Manager, Repair Dept. Manager– Sept. 2009 to March 2012. San Antonio, TX

Education:

- Gemological Institute of America. Carlsbad, CA.
 - Diamonds Graduate, Colored Stones Graduate, Accredited Jewelry Professional
- Midland's Technical College. Commercial Graphics. Columbia, SC
- Cardinal Newman High School, Columbia, SC

Personal Interests:

- I own Old World Creations, LLC., a small business through which I handcraft precious metal and ancient artifact jewelry.
- Antique collecting, collecting various rare coins, playing golf.

References available upon request.