

DEPARTMENT OF HEALTH AND HUMAN SERVICES
OFFICE OF DIRECTOR

ACTION REFERRAL

TO <i>Waldrep/Hess</i>	DATE <i>2-27-13</i>
---------------------------	------------------------

DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <i>000262</i>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR <i>CC: Liggett, Patterson</i> <i>Close this log 4/17/13, letter attached</i>	<input checked="" type="checkbox"/> Prepare reply for appropriate signature DATE DUE <i>3-8-13</i>
	<input type="checkbox"/> FOIA DATE DUE _____
	<input type="checkbox"/> Necessary Action

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			

Jan Polatty

From: Deirdra Singleton
Sent: Tuesday, February 26, 2013 12:09 PM
To: Jan Polatty; Brenda James
Subject: FW: NAMD Request: Medicare-medicaid integration feedback
Attachments: NAMD survey duals 130225.pdf

Jan/Brenda,
Pls log. thanks

From: Anthony Keck
Sent: Tuesday, February 26, 2013 6:34 AM
To: Nathaniel Patterson; Roy Hess; Sam Waldrep
Cc: Deirdra Singleton
Subject: Fwd: NAMD Request: Medicare-medicaid integration feedback

please complete. id like to discuss before sending

Begin forwarded message:

From: Andrea Maresca <andrea.maresca@namd-us.org>
Subject: NAMD Request: Medicare-medicaid integration feedback
Date: February 25, 2013 11:53:13 AM EST
Cc: Matt Salo <matt.salo@namd-us.org>, Kathleen Nolan <kathleen.nolan@namd-us.org>, Andrea Maresca <andrea.maresca@namd-us.org>, Aaron Larrimore <aaron.larrimore@namd-us.org>

To All Medicaid Directors

NAMD is currently fielding a new survey to evaluate practical "next steps" to assist states in improving the integration of care for Medicare-Medicaid dual eligibles. This survey examines states' experiences to date with CMS' duals demonstration initiative. We also are very interested in the priorities and needs of states that did NOT pursue the existing demonstration option.

NAMD will use the survey results to help shape an agenda for a possible meeting in conjunction with NAMD's Spring Meeting. We also will use this information to ensure our federal policy efforts are reflective of states' evolving needs and experiences. NAMD will not share state specific information without your permission.

The survey can be accessed by following this link: <https://www.surveymonkey.com/s/NGHG8CY>

We appreciate your assistance in responding by March 13, 2013. We ask that states complete the survey via the online tool, but we have attached a PDF of the survey for your convenience.

Please contact Andrea Maresca (andrea.maresca@namd-us.org) with any questions.

Andrea Maresca

Director of Federal Policy and Strategy
National Association of Medicaid Directors
444 North Capitol St, #524
Washington, DC 20001
202.403.8623
www.medicaiddirectors.org

Next Steps for Improving Care for Dual Eligibles

Duals Alternatives Survey

NAMD is currently evaluating practical "next steps" to assist states in improving integration of care for Medicare-Medicaid dual eligibles. This survey examines states' experiences to date with CMS' duals demonstration initiative. We also are very interested in the priorities and needs of states that did NOT pursue the existing demonstration option.

NAMD will use the survey results to help shape an agenda for a possible meeting in conjunction with NAMD's Spring Meeting. We also will use this information to ensure our federal policy efforts are reflective of states' evolving needs and experiences.

We appreciate your assistance in responding by March 13, 2013. Please contact Andrea Maresca (andrea.maresca@namd-us.org) with any questions.

*1. Please provide the following contact information

State	<input type="text"/>
Name	<input type="text"/>
Position	<input type="text"/>
Email	<input type="text"/>

2. Is your state engaged with CMS's Duals office to design an integrated care program for some or all of the duals population in your state? (check all that apply)


- ☐ No, our state did not pursue this initiative
- ☐ Withdrew from discussions on CMS' capitated and MFFS models
- ☐ Approved MOU with CMS for MFFS model
- ☐ Approved MOU with CMS for capitated model
- ☐ Ongoing conversations about a MFFS model
- ☐ Ongoing conversations about a capitated model
- ☐ Ongoing conversations about other type of model/opportunities for coordination
- ☐ Other (please specify)

Next Steps for Improving Care for Dual Eligibles

3. What barriers prevented your state from participating in the existing duals alignment models offered by CMS? (check all that apply)

- ☐ Competing priorities and/or lack of capacity in our state prevented us from submitting an initial Letter of Intent
- ☐ CMS' proposed federal alignment models not sufficiently flexible/operational given our existing Medicaid delivery system structure and marketplace characteristics
- ☐ CMS' proposed federal alignment models would not result in appreciable improvements in care integration as compared to the current situation
- ☐ CMS' proposed alignment models would not result in savings for the state commiserate with the level of investment required to develop and implement the models
- ☐ Insufficient information to move forward within the timeframes dictated by our state's Medicaid program and/or the Medicare Advantage program
- ☐ Resistance from the beneficiary/provider/advocacy community
- ☐ Other barriers or factors affecting your decision (please briefly explain)

Other (please specify)



Next Steps for Improving Care for Dual Eligibles

4. If your state is still in discussions with CMS, are there internal state deadlines to decide whether to continue to pursue the demonstration? If yes, please indicate the date.

Internal deadline for demo
decision

Target date for MOU
approval

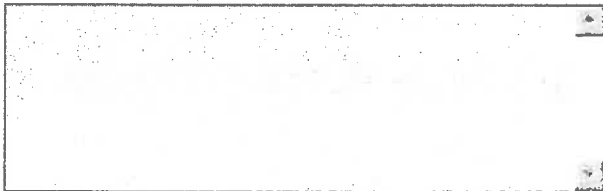
No deadlines for withdrawal
or anticipated approval
dates at this time

Next Steps for Improving Care for Dual Eligibles

5. What challenges have you encountered as you have pursued the existing duals alignment models offered by CMS? (check all that apply)

- ☐ CMS' proposed federal alignment models not sufficiently flexible/operational given our existing Medicaid delivery system structure and marketplace characteristics
- ☐ CMS' proposed federal alignment models would not result in appreciable improvements in care integration as compared to the current situation
- ☐ CMS' proposed alignment models would not result in savings for the state commiserate with the level of investment required to develop and implement the models
- ☐ Insufficient information to move forward within the timeframes dictated by our state's Medicaid program and/or the Medicare Advantage program
- ☐ Resistance from the beneficiary/provider/advocacy community
- ☐ Other barriers or factors affecting your decision (please briefly explain)

Other barriers or information you wish to share



Next Steps for Improving Care for Dual Eligibles

6. If new or alternative options were available, would your state be interested in developing and pursuing models for integrating care for the duals?

- ☐ Yes, we would be able to engage immediately
- ☐ Yes, but we do not foresee having the capacity to prioritize this in the next one to two years
- ☐ No
- ☐ Undecided

Other (please specify)

7. In general, what authorities or flexibilities would assist your state in coordinating care for the duals and aligning financial incentives? (check all that apply)

- ☐ Similar to CMS' currently available models, but more flexibility tailored to our state's needs
- ☐ Leveraging the Duals SNP program to improve care coordination and streamline administrative efficiencies
- ☐ Work with Medicare on a state-specific basis to align certain Medicare administrative policies with our state's Medicaid policies and delivery system goals
- ☐ Different and/or more flexible structure for sharing realized savings from alignment efforts
- ☐ Additional technical assistance/staff support
- ☐ Additional federal financial support for planning and development
- ☐ Other (please briefly explain)

8. If your state Medicaid agency does NOT have the capacity or does not want to pursue coordinated care models for duals, would you support Medicare-driven efforts to do so in your state?

- ☐ Interested in exploring
- ☐ Not interested
- ☐ Not applicable

Other (please specify)

Next Steps for Improving Care for Dual Eligibles

9. Would you be interested in participating in a NAMD-sponsored convening with other Medicaid Directors to discuss additional approaches to coordinating care for the dually eligible population? If yes, please indicate two or three goals you might have for such a meeting.

☐ Yes

☐ No

Other (please specify)

Duals Alternative Survey

NAMD is currently evaluating practical "next steps" to assist states in improving integration of care for Medicare-Medicaid dual eligibles. This survey examines states' experiences to date with CMS' duals demonstration initiative. We also are very interested in the priorities and needs of states that did NOT pursue the existing demonstration option.

NAMD will use the survey results to help shape an agenda for a possible meeting in conjunction with NAMD's Spring Meeting. We also will use this information to ensure our federal policy efforts are reflective of states' evolving needs and experiences.

We appreciate your assistance in responding by March 13, 2013. Please contact Andrea Maresca (andrea.maresca@namdus.org) with any questions.

1. Please provide the following contact information

- ☐ State **South Carolina**
- ☐ Name **Teeshla Curtis**
- ☐ Position **Program Coordinator**
- ☐ Email **curtist@scdhhs.gov**

2. Is your state engaged with CMS's Duals Office to design an integrated care program for some or all of the duals population in your state? (check all that apply)

- ☐ No, our state did not pursue this initiative
- ☐ Withdrew from discussions on CMS' capitated and MFFS models
- ☐ Approved MOU with CMS for MFFS model
- ☐ Approved MOU with CMS for capitated model
- ☐ Ongoing conversations about a MFFS model
- ☐ Ongoing conversations about a capitated model
- ☐ Ongoing conversations about other types of models/opportunities for coordination

☒ Other (please specify):

We are currently working with CMS-MMCO as part of the original 15 states awarded Financial Alignment Demonstrations (FAD).

3. What barriers prevented your state from participating in the existing duals alignment models offered by CMS? (check all that apply)

- ☐ Competing priorities and/or lack of capacity in our state prevented us from submitting an initial Letter of Intent
- ☐ CMS' proposed federal alignment models not sufficiently flexible/operational given our existing Medicaid delivery system structure and marketplace characteristics

Closes this
Log letter.
4/17/13

- ☐ CMS' proposed federal alignment models would not result in appreciable improvements in care integration as compared to the current situation
 - ☐ CMS' proposed alignment models would not result in savings for the state commiserate with the level of investment required to develop and implement the models
 - ☐ Insufficient information to move forward within the timeframes dictated by our state's Medicaid program and/or the Medicare Advantage program
 - ☐ Resistance from the beneficiary/provider/advocacy community
 - ☐ Other barriers or factors affecting your decision (please briefly explain)
 - ☒ Other (please specify)
Not Applicable (N/A)
4. If your state is still in discussions with CMS, are there internal state deadlines to decide whether to continue to pursue the demonstration? If yes, please indicate the date.
- ☐ Internal deadline for demo decision: June / 30 / 2013
 - ☐ Target date for MOU approval May / 15 / 2013
 - ☐ No deadlines for withdrawal or anticipated approval dates at this time
5. What challenges have you encountered as you have pursued the existing duals alignment models offered by CMS? (check all that apply)
- ☒ CMS' proposed federal alignment models not sufficiently flexible/operational given our existing Medicaid delivery system structure and marketplace characteristics
 - ☐ CMS' proposed federal alignment models would not result in appreciable improvements in care integration as compared to the current situation
 - ☐ CMS' proposed alignment models would not result in savings for the state commiserate with the level of investment required to develop and implement the models
 - ☐ Insufficient information to move forward within the timeframes dictated by our state's Medicaid program and/or the Medicare Advantage program
 - ☐ Resistance from the beneficiary/provider/advocacy community
 - ☒ Other barriers or factors affecting your decision (please briefly explain):
Our proposed model stretches the boundaries of CMS standards and conditions for Demonstration approval because of the proposed carve-out of HCBS.
 - ☒ Other barriers or information you wish to share
6. If new or alternative options were available, would your state be interested in developing and pursuing models for integrating care for the duals?
- ☐ Yes, we would be able to engage immediately
 - ☐ Yes, but we do not foresee having the capacity to prioritize this in the next one to two years
 - ☐ No
 - ☐ Undecided

☒ Other (please specify)

As of March 2013, we continue to participate in the CMS-MMCO Demonstration and maintain our commitment to our stakeholders: "to favorably influence the integration through a system designed to optimize the consumer's choice, experience and outcomes with improved provider quality and performance at a lower cost to tax payers."

7. In general, what authorities or flexibilities would assist your state in coordinating care for the duals and aligning financial incentives? (check all that apply)

☒ Similar to CMS' currently available models, but more flexibility tailored to our state's needs

- ☐ Leveraging the Duals SNP program to improve care coordination and streamline administrative efficiencies
- ☐ Work with Medicare on a state-specific basis to align certain Medicare administrative policies with our state's Medicaid policies and delivery system goals
- ☐ Different and/or more flexible structure for sharing realized savings from alignment efforts
- ☐ Additional technical assistance/staff support
- ☐ Additional federal financial support for planning and development
- ☐ Other (please briefly explain)

8. If your state Medicaid agency does NOT have the capacity or does not want to pursue coordinated care models for duals, would you support Medicare-driven efforts to do so in your state?

- ☐ Interested in exploring
- ☐ Not interested
- ☒ Not applicable
- ☐ Other (please specify)

9. Would you be interested in participating in a NAMD-sponsored convening with other Medicaid Directors to discuss additional approaches to coordinating care for the dually eligible population? If yes, please indicate two or three goals you might have for such a meeting.

- ☒ YES
- ☐ NO

Goal #1: Explore the approaches of states that have withdrawn from the Financial Alignment Demonstration

Goal #2: Identify differing approaches of Demonstration states based on managed care penetration

Goal #3: _____

Brenda James

Log # 262

From: Brenda James
Sent: Wednesday, April 17, 2013 11:10 AM
To: Janet Bell
Subject: RE: Log letter 000262

Just need a statement in e-mail, also the same w/Ana.....response or something in writing. Thx, bj

Brenda G. James

Administrative Assistant
Office of the Director
SC Department of Health and Human Services
Columbia, SC 29201
jamesbr@scdhhs.gov
(803) 898-2580
Fax: (803) 255-8235

From: Janet Bell
Sent: Wednesday, April 17, 2013 11:06 AM
To: Brenda James
Cc: Janet Bell
Subject: RE: Log letter 000262

Nate/Roy gave it directly to Deirdra. What, if anything, do you need me to do to close it?

From: Brenda James
Sent: Wednesday, April 17, 2013 10:44 AM
To: Janet Bell
Subject: RE: Log letter 000262

Yes, did you already give me a copy. bj

Brenda G. James

Administrative Assistant
Office of the Director
SC Department of Health and Human Services
Columbia, SC 29201
jamesbr@scdhhs.gov
(803) 898-2580
Fax: (803) 255-8235

From: Janet Bell
Sent: Wednesday, April 17, 2013 9:40 AM
To: Brenda James
Cc: Janet Bell
Subject: Log letter 000262

Brenda,

We got our portion of the survey to Deirdra weeks ago. Can we close this log? Thanks!

Janet

From: Janet Bell

Sent: Friday, March 22, 2013 2:45 PM

To: Roy Hess

Cc: Janet Bell

Subject: RE: Log letter 000262

Roy,

Nate advises that you gave "our" portion to Deirdra. Does this close us out with Brenda? Thanks!

Janet

From: Nathaniel Patterson

Sent: Monday, March 04, 2013 7:44 PM

To: Janet Bell

Cc: Roy Hess; Peter Liggett

Subject: Re: Log letter 000262

Good evening Roy and Pete,

I started drafting answers to the NAMD survey (see MS-Word document attached). I think we can finish this Survey by Wednesday and share with Tony.

Let me know your thoughts.

Thanks,

-Nate

From: Janet Bell <bellj@scdhhs.gov>

Date: Friday, March 1, 2013 3:24 PM

To: "Nathaniel J. Patterson" <pattnat@scdhhs.gov>

Cc: Roy Hess <hessroy@scdhhs.gov>, Janet Bell <bellj@scdhhs.gov>

Subject: Log letter 000262

Nate,

As I understand it, you are already working on this log letter. Please note the March 8th due date. Thanks!

Janet

From: Annmarie McCanne

Sent: Friday, March 01, 2013 1:32 PM

To: Janet Bell

Subject: RE: Log 262

Sure thing, see attached.

From: Janet Bell
Sent: Friday, March 01, 2013 1:29 PM
To: Annmarie McCanne
Subject: RE: Log 262

I don't know anything about it or have a copy. Is it possible you could forward and I'll take care of it. Thanks!

From: Annmarie McCanne
Sent: Friday, March 01, 2013 1:22 PM
To: Janet Bell
Subject: Log 262

Hey – I've talked to Sam about this log – he said Nate should handle. I see that Nate was copied so not sure how you are handling on your end. Is there anything I need to do?

Annmarie "Annie" McCanne
Medical Services
SC Dept of Health & Human Svcs
803-898-0178
mccanne@scdhhs.gov