

From: Soura, Christian  
To: Nirav Shah <nshah@socialfinanceus.org>  
Date: 3/7/2013 3:29:03 PM  
Subject: RE: Social Impact Financing Working Group

---

Got it – thanks. We'll call together from Tony's office. Talk to you soon.

CLS

Christian L. Soura  
Deputy Chief of Staff

(803) 543-0792  
ChristianSoura@gov.sc.gov

From: Nirav Shah [mailto:nshah@socialfinanceus.org]  
Sent: Thursday, March 07, 2013 3:23 PM  
To: Soura, Christian  
Subject: Re: Social Impact Financing Working Group

That works. I will send out a invite with the best number to reach me. Thanks.

On Thu, Mar 7, 2013 at 3:01 PM, Soura, Christian <[ChristianSoura@gov.sc.gov](mailto:ChristianSoura@gov.sc.gov)> wrote:  
How about if Tony and I call you at 11:15 then?

CLS

Christian L. Soura  
Deputy Chief of Staff

(803) 543-0792  
[ChristianSoura@gov.sc.gov](mailto:ChristianSoura@gov.sc.gov)

From: Nirav Shah [mailto:[nshah@socialfinanceus.org](mailto:nshah@socialfinanceus.org)]  
Sent: Thursday, March 07, 2013 2:51 PM

**To:** Soura, Christian  
**Subject:** Re: Social Impact Financing Working Group

Christian,

I am free from 8-9am and after 10am. Would that work?

Thanks,  
Nirav

On Thu, Mar 7, 2013 at 2:46 PM, Soura, Christian <[ChristianSoura@gov.sc.gov](mailto:ChristianSoura@gov.sc.gov)> wrote:  
Finally matched up our schedules...how does the morning of the 15th look on your end?

CLS

---

From: Nirav Shah [mailto:[nshah@socialfinanceus.org](mailto:nshah@socialfinanceus.org)]  
Sent: Wednesday, February 27, 2013 02:30 PM  
To: Soura, Christian  
Subject: Re: Social Impact Financing Working Group

Hi Christian,

Having a joint conversation with Tony Keck makes perfect sense. Let me know what works well on your end and we can arrange a call. Looking forward to the conversation.

Best,  
Nirav

--

**Nirav Shah**

Director | Social Finance, Inc.

W: [617.939.9900](tel:617.939.9900) x 23 | C: [202.615.8988](tel:202.615.8988)

***Mobilizing Investment Capital To Drive Social Change***  
[www.socialfinanceUS.org](http://www.socialfinanceUS.org)

On Wed, Feb 27, 2013 at 10:03 AM, Soura, Christian <[ChristianSoura@gov.sc.gov](mailto:ChristianSoura@gov.sc.gov)> wrote:  
Hi Nirav,

I've discussed this several times with Tony Keck, who runs our HHS agency. What I'd like to do is have Tony and I call you together, if that works, since we'd run such a program through his agency anyway.

I'm working with his scheduler to get some candidate times, which I'll relay to you. Thanks.

CLS

---

From: Nirav Shah [mailto:[nshah@socialfinanceus.org](mailto:nshah@socialfinanceus.org)]  
Sent: Monday, February 25, 2013 02:03 PM  
To: Soura, Christian  
Subject: Social Impact Financing Working Group

Hi Christian,

It was a pleasure meeting with you at the Social Impact Financing (SIF) Working group meeting in early Feb. I appreciated you taking time to attend the event and speaking with me for a few minutes. Would you be willing to have a brief phone call to continue our conversation regarding potential health applications of SIFs, such as asthma, in South Carolina? I would also appreciate your perspective on what the government process for implementing a SIF would look like.

Many thanks,  
Nirav

--

**Nirav Shah**

Director | Social Finance, Inc.

W: [617.478.4311](tel:617.478.4311) | C: [202.615.8988](tel:202.615.8988)

***Mobilizing Investment Capital To Drive Social Change***

[www.socialfinanceUS.org](http://www.socialfinanceUS.org)

--

**Nirav Shah**

Director | Social Finance, Inc.

W: [617.939.9900](tel:617.939.9900) x 23 | C: [202.615.8988](tel:202.615.8988)

***Mobilizing Investment Capital To Drive Social Change***

[www.socialfinanceUS.org](http://www.socialfinanceUS.org)

This email is prepared by Social Finance. It is for your information only and is not an offer or solicitation for the purchase or sale of any security or a recommendation or endorsement of any security or any issuer. Social Finance makes no representation about the accuracy, completeness, or timeliness of this information. This email may contain information that is proprietary or is otherwise confidential in nature for the use of the addressee(s). The dissemination, copying, unauthorized use, or publication of content in this email that is marked proprietary or confidential is prohibited without the approval of Social Finance.

--

**Nirav Shah**

Director | Social Finance, Inc.

W: [617.939.9900](tel:617.939.9900) x 23 | C: [202.615.8988](tel:202.615.8988)

***Mobilizing Investment Capital To Drive Social Change***

[www.socialfinanceUS.org](http://www.socialfinanceUS.org)

This email is prepared by Social Finance. It is for your information only and is not an offer or solicitation for the purchase or sale of any security or a recommendation or endorsement of any security or any issuer. Social Finance makes no representation about the accuracy, completeness, or timeliness of this information. This email may contain information that is proprietary or is otherwise confidential in nature for the use of the addressee(s). The dissemination, copying, unauthorized use, or publication of content in this email that is marked proprietary or confidential is prohibited without the approval of Social Finance.

--

**Nirav Shah**

Director | Social Finance, Inc.

W: [617.939.9900](tel:617.939.9900) x 23 | C: [202.615.8988](tel:202.615.8988)

***Mobilizing Investment Capital To Drive Social Change***

[www.socialfinanceUS.org](http://www.socialfinanceUS.org)

This email is prepared by Social Finance. It is for your information only and is not an offer or solicitation for the purchase or sale of any security or a recommendation or endorsement of any security or any issuer. Social Finance makes no representation about the accuracy, completeness, or timeliness of this information. This email may contain information that is proprietary or is otherwise confidential in nature for the use of the addressee(s). The dissemination, copying, unauthorized use, or publication of content in this email that is marked proprietary or confidential is prohibited without the approval of Social Finance.