

From: Nirav Shah <nshah@socialfinanceus.org>
To: Erica Brown Erica.Brown@scdhhs.gov
Tamar Bauer tamar.bauer@nursefamilypartnership.org
CC: Soura, Christian ChristianSoura@gov.sc.gov
Supra, John supra@scdhhs.gov
Vicki Johnson JOHNVIC@scdhhs.gov
Bmccattorney@aol.com Bmccattorney@aol.com
Thomas Jenkins Tom.Jenkins@nursefamilypartnership.org
Nancy Bottiller nancy.bottiller@nursefamilypartnership.org
Marie James marie.james@nursefamilypartnership.org
Bill Thorland bill.thorland@nursefamilypartnership.org
donna.spigner@nursefamilypartnership.org donna.spigner@nursefamilypartnership.org
Tracy Palandjian tpalandjian@socialfinanceus.org
Lara Metcalf lmetcalf@socialfinanceus.org
Caitlin Fleming cfleming@socialfinanceus.org
Gary Pelissier gpelissier@socialfinanceus.org
elizabeth.jasper@nursefamilypartnership.org elizabeth.jasper@nursefamilypartnership.org
sandy.dunlap@nursefamilypartnership.org sandy.dunlap@nursefamilypartnership.org
Paul Tosetti paul.tosetti@nursefamilypartnership.org
Karen Kalaijian Karen.Kalaijian@nursefamilypartnership.org
Chris Bishop chris.bishop@nursefamilypartnership.org
Date: 4/7/2014 12:36:49 PM
Subject: This Weeks Action Items Re: SC NFP PFS Project
Attachments: SC NFP SF Deal Timeline_v17.xlsx
SC NFP PFS Project_CMS Decision Tree (4 2 14)_V3.pptx

All,

We plan on sending out a Monday morning e-mail highlighting the work streams and decision points that need to be advanced during the week, as well as the working groups responsible for the actions. We will also include a summary of the major discussion points from the last week. Please feel free to add anything we may have missed.

Action Items: Week of April 7th

1. Develop recommendations for **target geographies for PFS scaling** and est. number to be served in those areas (Program Design work group)
2. Develop recommendations for **referral and enrollment process** (Program Design work group)
3. Identify potential **outcome metrics for the non-payment related evaluation** (Outcome Measurement work group)

Summary of Activities: Week of March 31st

- **Workplan:** Created a revised workplan (see attached) and established the following working groups: a) Program Design, b) Outcome Measurement, and c) Legal and Finance. The work groups will be charged with developing recommendations (to be discussed by full group) for decision points relevant to their topic area. Certain areas of the workplan will require coordination of the working groups.
- **Weekly Call/Meeting Schedule:** Will schedule reoccurring "full group" meetings on Thursday/Friday to a) review working group recommendations; b) make decisions; c) determine next steps. Will also establish weekly working group meetings.
 - Will get more detail on the timing of these meetings today or tomorrow.
- **CMS Approval Decision Tree:** Drafted the attached PPT slide depicting 3 scenario's of CMS approval and impact on the PFS project. Two headlines to report back:

1. MCO involvement in Scenario 1 and 2 will be the same; therefore, the program design and operational decisions will not differ between the two scenarios.
2. The State will need to source additional funds in scenario 2 and 3 to repay PFS investors principal and return if PFS outcomes are achieved.

Thanks,
Nirav

--

Nirav Shah

Director | Social Finance, Inc.

W: 617.939.9900 x 23 | C: 202.615.8988