

From: Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Thursday, September 15, 2016 11:01 AM
To: Haley, Nikki
Subject: [Price Increase Tonight] Only a Few Tickets Left!



The 5th annual [Florida Multifamily Summit](#) is next Thursday! Join over **600** developers, owners, operators and investors for a day of networking and deal making. See below for a preview of the conference agenda, and discover what's next for Florida's multifamily market as industry leaders share their insight on these questions:

- What is the ten year vision for Miami and how will it crystalize?
- In what ways does the global economic outlook impact capital investments?
- Are investors favoring urban or suburban developments?
- How can we define the costs and value of a "smart home" in rental properties?
- What are the secrets to executing on a successful mixed use development plan?

Limited Tickets Available
Price Increases TONIGHT, Sept. 15!

Advanced Registration \$699
Full Rate \$899
(Group Rates Available)



No thanks, I'm not interested in this event.

AGENDA FOR CONFERENCE DAY: SEPTEMBER 22

8:40 AM - **Opening Remarks**

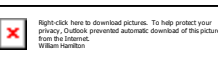
8:30 AM - **Stormy Water or Calm Seas? A Look at the Multifamily Market & Forecasting What's Ahead**



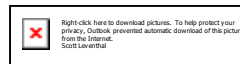
Tal Frydman
Senior Director



Casey Cummings
Chief Executive



William Hamilton
Executive Vice



Scott Leventhal
Co-Founder



Berkadia
MODERATOR

Officer
Ram Realty Services

Art Falcone
CEO & Chairman
Falcone Group

President
Winthrop
Management

The Trillist
Companies

Scott Moss
President
Moss & Associates

9:35 AM - Morning Keynote



Jeff Berkowitz
President
Berkowitz
Development

10:20 AM - Networking Break

11:05 AM - Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps (Track A)



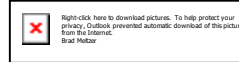
Still Hunter, III
Executive Director
Institutional
Property Advisors
MODERATOR



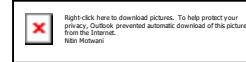
Matt Allen
EVP & COO
Related Group (of
Florida)



Tom Kersting
President
Franklin Street
Insurance Services



Brad Meltzer
President
Plaza Construction
Group Florida

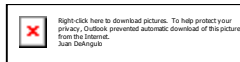


Nitin Motwani
Principal
Miami Worldcenter
Associates

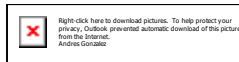
11:05 AM - Heating Up or Cooling Down? The State of Foreign Capital (Track B)



Andrea Heuson
Professor - Finance,
School of Business
University of Miami
MODERATOR



Juan DeAngulo
Managing Principal
Elion Partners



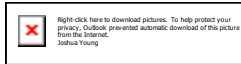
Andres Gonzalez
President & CEO
Ascentis Real Estate
Partners

11:05 AM - Creating New Revenue Streams & Improving Apartments Rents & Condo Sales Velocity (Track C)



Uri Man
Chief Executive
Officer
Crystal Lagoons

11:55 AM - Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You (Track A)



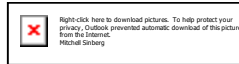
Joshua Young
Founder & CEO
Raisal
MODERATOR



Nathan Collier
Founder & Chairman
The Collier Companies



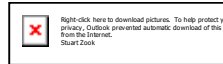
Deme Mekras
CEO & Managing
Partner
MSP Groups



Mitchell Sinberg
Senior Managing
Director
Berkadia



Justin Toal
CIO & Senior Principal
Fifteen Group

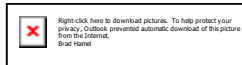


Stuart Zook
President
Monument Real Estate Services

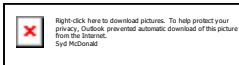
11:55 AM - The Extreme Pressures on Today's Properties & Boosting Your Bottom Line (Track B)



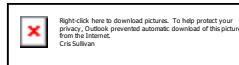
Steve Witten
Executive Director -
Northeast & Florida
Institutional Property Advisors
MODERATOR



Brad Hamel
SVP - Operations
Alliance Residential Company



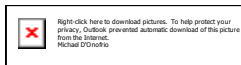
Syd McDonald
Senior Vice President
- Sales
Valet Waste



Cris Sullivan
Chief Operating
Officer
Gables Residential

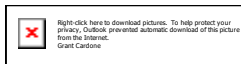
12:45 PM - Networking Break

1:00 PM - Lunch Workshop: Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives



Michael D'Onofrio
Managing Director
Engineered Tax Services

1:45 PM - Special Presentation: Time is Money!



Grant Cardone
Chief Executive
Officer
Cardone Real Estate Acquisitions

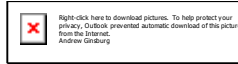
2:15 PM - If You Build it, Will They Come? *Betting on the Future in New Developments, Value-Adds & Submar*



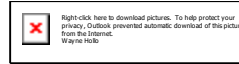
Daniel Diaz Leyva
Attorney
Foley & Lardner
MODERATOR



Paul Bertozzi
Managing Partner
Live Oak
Contracting



Andrew Ginsburg
President - Eastern
Region
CityLift



Wayne Hollo
Executive Vice
President
Florida East Coast
Realty



Arnaud Karsenti
Managing Principal
13th Floor
Investments

3:00 PM - Afternoon Keynote



Gil Dezer
President
Dezer Development

3:30 PM - Cocktail Reception

Get Involved!



Speakers & Agenda:

Amanda Powers
(305) 206-2194
apowers@greenpearlevents.com

Sponsorship & Exhibiting:

Esteban Diaz
(646) 701-7982
ediaz@greenpearlevents.com

Attendee Registrations:

Claudia Gutwirth
(646) 862-6125
claudia@greenpearlevents.com

Lead Sponsors:



Sponsors:





Marketing Partners:



Important: This electronic mail message is intended solely for the person or organization to which it is addressed. If the person actually receiving this message, or any other reader of this message, is not the named recipient, or the employee or agent responsible to deliver it to the named recipient, you are not authorized to retain, copy or disseminate this communication or any part of it. This is email was sent to nikkihaley@gov.sc.gov. You are receiving this email because you have requested to receive email from GreenPearl or our research indicates you will benefit from its content as an active representative within this industry. Your data is being used in accordance with current business email legislation and anti-spam laws. For more information, [click here](#). To view our privacy policy, [click here](#). If you do not wish to receive any further communication about this event, please [click here](#). If you do not wish to receive any communication about any GreenPearl events, [click here](#). Please note that by requesting to receive no further communication from GreenPearl you will no longer receive any further communication about any of our other conferences that may benefit you. To view our upcoming events, [click here](#). To learn more about GreenPearl, [click here](#). To learn more about partnering with GreenPearl, [click here](#).

This email was sent by:

GreenPearl
32 West 22nd Street, 6th Floor
New York, NY 10010